



## Joseph C. Tristano

### Partner

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Joseph C. Tristano is a partner in the firm's Real Estate department, where he advises institutional investors, private equity sponsors, REITs, and corporate occupiers on high-value commercial real estate transactions. His practice spans the full lifecycle of real estate investment, including acquisitions and dispositions, joint venture structuring, portfolio financings, and complex leasing arrangements across office, industrial, retail, and mixed-use asset classes.

Joseph focuses on the most complex segments of real estate practice, including multi-property portfolio transactions, structured debt and equity financings, and mergers and acquisitions where significant real estate holdings are a central component of deal value.

#### **Areas of Concentration:**

- Acquisitions, Dispositions, and Portfolio Transactions
- Real Estate Joint Ventures and Fund Formation
- Commercial Real Estate Lending and Structured Finance
- Commercial, Retail, Office, and Industrial Leasing
- Real Estate Aspects of Mergers and Acquisitions

## Practices

- Banking and Financial Services
- Commercial Real Estate Finance
- Formations and Governance
- Mergers and Acquisitions
- Real Estate

- Real Estate Purchase and Sales Transactions
- Eminent Domain
- Corporate
- Municipal, Zoning, Land Use and Permitting

## Industries

- Real Estate

## Bar Admissions

- New Jersey
- New York
- U.S. District Court for the District of New Jersey
- U.S. District Court for the Eastern District of New York
- U.S. District Court for the Southern District of New York

## Education

- J.D., New York Law School, *magna cum laude*, 1999
- B.B.A., Pace University, *cum laude*, 1996

## Representative Experience

- Closed a \$96 million refinancing on behalf of Borrower for Prospect Place, a 360-unit luxury rental community.
- The transaction was featured in Commercial Observer and Real Estate NJ.
- Represented purchaser in \$45,000,000 acquisition of a five-property mixed-use portfolio in Chesapeake Virginia.
- Represented seller in \$125,500,000 sale of a mixed-use commercial property in Totowa, NJ.
- Represented a nationally recognized bank on lease negotiations for its first branch in New Jersey.
- Represents the landlord in the leasing of a portfolio of warehouses located in Ohio, Pennsylvania, and New York.

## Professional and Community Activities

- Member, New York State Bar Association
- Member, New Jersey State Bar Association
- Member, Bergen County Bar Association