



Jeffrey A. Zenn

Partner

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Jeffrey A. Zenn is a partner in the firm's Banking Department. His transactional practice involves commercial mortgage and asset-based lending; all aspects of commercial real estate, including purchasing, selling and leasing commercial property; business entity formation and reorganization; buying and selling businesses in asset and stock transactions; private equity investments; mergers and acquisitions; condominium development and homeowners' association matters; redevelopment law, including development of affordable housing using low-income housing tax credits as well as taxable and tax-exempt bond financing; land use on behalf of developers and municipalities; utility law; environmental compliance; and permitting for waterfront development.

In his litigation practice, Jeff has appeared before the New Jersey Supreme Court and all other New Jersey courts in matters involving prerogative writs relating to land use and municipal law issues, utility authority law, Mt. Laurel litigation, business disputes, real estate tax appeals, condemnation proceedings, condominium law, landlord-tenant disputes, mortgage disputes, and tax sale certificate foreclosures.

Practices

- Banking and Financial Services
- Commercial Real Estate Finance
- Real Estate
- Municipal, Zoning, Land Use and Permitting
- Real Estate Property Tax Challenges
- Energy, Renewables and Utilities
- Siting and Permitting
- Complex Real Property Tax Issues
- Tax Assessment, Eminent Domain and Property Valuation

- Corporate
- Commercial Finance

Industries

- Energy and Utilities
- Real Estate

Bar Admissions

- District of Columbia
- New Jersey
- U.S. District Court for the District of New Jersey

Education

- J.D., American University Washington College of Law, 1985
- B.A., University of Pennsylvania, cum laude, 1982

Representative Experience

- Represented client in the sale of business in a stock and cash transaction in excess of \$100 million in which seller received stock in a NYSE listed company.
- Represented client in the sale of business in stock transaction in which seller received stock in a publicly-traded commercial bank.
- Represented client in sale of business in an asset transaction in which seller received cash, notes and preferred equity in the buyer.

Professional and Community Activities

- Attorney, Tenaflly Planning Board, 2000–Present
- Attorney, Tenaflly Board of Adjustment, 2017-present
- Attorney, Northwest Bergen County Utilities Authority, 2011-2015
- Attorney, Hillsdale Planning Board, 2006-2008
- Counsel, Jewish Federation of Northern New Jersey, Inc. and its Endowment Foundation, 1995-Present
- Trustee and Vice-President, Temple Beth Rishon, Wyckoff, New Jersey, 2006-2014

Publications

- *Pitfalls in Non-Deed Transfers: The Controlling Interest Transfer Tax*, New Jersey Law Journal (October 16, 2017) and The LLC and Partnership Reporter, American Bar Association (March, 2018).
- *Lacking a Personal Touch: How Recent Practices Spell Ruin for Modern Lenders*, co-author, New Jersey Law Journal, (July 9, 2012).
- *How to Beat the Lenders: Four Winning Defenses to Residential Foreclosure Actions in New Jersey*, co-author, New Jersey Law Journal (January 30, 2012).