



Bianca R. Zimmerman

Partner

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Bianca Zimmerman is a partner in the firm's Banking and Financial Services departments and Head of the firm's Hiring Program. With extensive experience in the intersection of law and finance, Bianca Zimmerman specializes in navigating the complexities of corporate finance for both lenders and corporations. Her practice consists of representing institutional and non-institutional lenders as well as corporate clients in connection with various types of secured and unsecured loans including the documentation and negotiation of syndicated and single lender asset based transactions, participations, term loans and revolving loans based on value of accounts receivable, inventory, intellectual property, and other tangible and intangible assets, swaps, commercial and industrial loans, lines of credit, letters of credit, commercial lending transactions, municipal finance, aviation finance, non-profit finance and commercial real estate finance.

Bianca advises clients on all aspects of complex deals from inception through closing, and she works closely with partners from the firm's Corporate, Environmental, Real Estate, Intellectual Property and Trusts and Estates departments in order to efficiently close clients' transactions.

Bianca is known for her precision and proactive problem-solving skills. She helps bridge the gap between legal requirements and business objectives, allowing financial entities to operate securely and confidently while ensuring that business objectives, growth and flexibility for the borrower are met.

Practices

- Banking and Financial Services
- Commercial Real Estate Finance
- Commercial Finance

Industries

- Financial Institutions
- Not-for-Profit and Religious Organizations
- Real Estate

Bar Admissions

- Connecticut
- New York

Education

- J.D., Roger Williams University School of Law, cum laude, 2006
- B.A., Providence College, summa cum laude, 2003

Representative Experience

- Represented administrative agent in the syndication of approximately \$23 million refinance.
- Represented numerous lenders in loans securing condominium and cooperative housing.
- Represented lenders in drafting and negotiating credit agreements secured by securities, accounts, inventory and assets.
- Represented lenders in drafting and negotiating secured and unsecured revolving and term lines of credit both with and without letter-of-credit facilities.
- Represented landlords and tenants in commercial lease negotiations.
- Represented commercial developer in the purchase of residential property, negotiation of loan documents and sale of the property.
- Represented a not-for-profit entity in the negotiation of commercial loan documentation as well as the purchase of property and coordination of new leases for a dissolved not-for-profit entity which involved working with the Attorney General of the State of New York and the governing agency for the not-for-profit entity in an effort to keep consumers in the same locations.

Speaking Engagements

- October 1, 2015 - Bisnow - Moderator, [Second Annual NYC Affordable Housing Summit](#)
- October 14, 2014 - Bisnow - Moderator, [NYC Affordable Housing Summit](#)
- May 14, 2014 - Brooklyn Chamber of Commerce - Panelist, [Not-For-Profit-Summit](#)