



Bianca R. Zimmerman

Partner

BZimmerman@cullenllp.com

New York City Office

Phone: 212.510.2289

Fax: 212.825.1531

Bianca R. Zimmerman is a partner in the firm's Banking & Financial Services Department and Head of the firm's Hiring Program. Her practice consists of representing clients in a broad range of banking, real-estate, and corporate transactional matters.

Bianca regularly represents lenders and borrowers in commercial and institutional lending. She drafts and negotiates all documentation relating to commercial transactions including purchase and sale agreements, leases, letters of credit, credit agreements, notes, mortgages, guaranties, environmental indemnities, building loan agreements, and intercreditor agreements. Bianca advises clients on all aspects of complex deals from inception through closing, and she works closely with partners from the firm's Corporate, Environmental, Real Estate, Intellectual Property and Trusts and Estates departments when necessary in order to efficiently close clients' transactions.

Practices

- Banking and Financial Services
- Commercial Real Estate Finance
- Commercial Finance
- Loan Workout

Industries

- Financial Institutions
- Not-for-Profit and Religious Organizations
- Real Estate

Bar Admissions

- Connecticut
- New York

Education

- J.D., Roger Williams University School of Law, cum laude, 2006
- B.A., Providence College, summa cum laude, 2003

Representative Experience

- Represented administrative agent in the syndication of approximately \$23 million refinance.
- Represented numerous lenders in loans securing condominium and cooperative housing.
- Represented lenders in drafting and negotiating credit agreements secured by securities, accounts, inventory and assets.
- Represented lenders in drafting and negotiating secured and unsecured revolving and term lines of credit both with and without letter-of-credit facilities.
- Represented landlords and tenants in commercial lease negotiations.
- Represented commercial developer in the purchase of residential property, negotiation of loan documents and sale of the property.
- Represented a not-for-profit entity in the negotiation of commercial loan documentation as well as the purchase of property and coordination of new leases for a dissolved not-for-profit entity which involved working with the Attorney General of the State of New York and the governing agency for the not-for-profit entity in an effort to keep consumers in the same locations.